



FIFA

FEDERATION OF INDIAN FPOs AND AGGREGATORS

(100% Owned Company of NAFED)

CIN: U93000DL2011NPL214321

File. No. HO/FIFA/Hiring/2024-25

Dated: 09.07.2024

**NOTICE FOR RECRUITMENT OF DGM/ AGM/ MANAGER/ DY.M/AM IN
THE FEDERATION OF INDIAN FPOs AND AGGREGATORS**

Federation of Indian FPOs and Aggregators (FIFA) is a 100% owned subsidiary of NAFED, registered under the Companies Act, specifically focused on strengthening FPOs through capacity building, market integration and convergence of Government schemes for the benefit of FPOs. NAFED is acting as one of the Implementing Agencies for under the Central Sector Scheme of Formation and Promotion of 10,000 FPOs, Ministry of Agriculture & Farmers' Welfare, Government of India and also acting as one of the Implementing Agencies for formation and promotion Fish FPOs under Pradhan Mantri Matsya Sampada Yojana (PMMSY). Besides these, NAFED is also implementing other different Centrally Sponsored Schemes/Programs. In order to implement different schemes and programmes, FIFA is inviting application from eligible candidates for different positions with following job responsibilities description and eligibility criterias:

1. DEPUTY GENERAL MANAGER:

Job responsibilities:

- i. To monitor and supervise the overall implementation of Schemes and programs implemented by NAFED through its Farmers Outreach and Facilitation Division.
- ii. To review the performance of Schemes and programs by taking review meetings with different Stakeholders and submit Report to MD-FIFA in a periodic manner.
- iii. To handle administrative activities of FIFA as per requirement
- iv. To increase membership of FPOs in FIFA and organize regular meetings with FPOs.
- v. To generate revenues for FIFA by initiating different projects and business activities through FPOs such as Agri-input, market linkages, skill development etc.
- vi. To take initiatives to improve efficiency and performance of FIFA & NAFED under different schemes and programs.
- vii. Any other assignment given by MD-FIFA on time to time basis.

Eligibility Criteria:

- i. Postgraduate in Agribusiness Management / Agri-Marketing & Finance / Social Science or any other related fields from a Reputed University/Institute.
- ii. Minimum 16 years of professional experience in implementation of Agri/Horti & Allied Projects/ Development of Farmers Groups/SHGs/FPOs/Federations/ Skill & Capacity Building funded by Govt. or Multi-lateral funding agencies.
- iii. Experience in executing Business development activities in order to generate revenues for the organization under different verticals of agri and allied sector is necessary.
- iv. Good financial management skill with ability to manage financial responsibility is desired.
- v. Good administrative skills along with experience of working on equivalent positions are preferable.



FIFA

FEDERATION OF INDIAN FPOs AND AGGREGATORS

(100% Owned Company of NAFED)

CIN: U93000DL2011NPL214321

2. ASSISTANT GENERAL MANAGER:

Job responsibilities:

- i. To assist NAFED Farmers Outreach and Facilitation Division in implementation of different schemes and programs.
- ii. To conduct regular review meetings with CBBOs and submit Weekly Progress Reports.
- iii. To act as a Nodal Officer to implement the schemes and programs.
- iv. To coordinate with Ministry, line department and other stakeholders in discharge of duties and responsibilities under different schemes and programs.
- v. To interact with CBBO/NAFED Branches to understand and catering to their issues, problems and services required by them.
- vi. To support CBBO for market linkage of FPO produce and Inputs through NAFED FPO Facilitation centers.
- vii. To increase membership of FPOs in FIFA and organize regular meetings.
- viii. To generate revenues for FIFA by initiating different projects and business activities.
- ix. Any other assignment given by MD-FIFA on time to time basis.

Eligibility Criteria:

- i. Any Graduate from a recognized University/Institute with relevant experience.
- ii. Minimum 13 years of professional experience in Agri/Horti & Allied Projects / Development of Farmers Groups/SHGs/Federations/ Skill & Capacity Building funded by Govt. or Multi-lateral funding agencies.
- iii. Experience in establishing backward and forward linkages for FPOs including Market linkages with Institutional Buyers, Retailers, Exporters etc. and Credit Linkages through Banks, NBFCs and other financial institutes.
- iv. Good financial management skill with ability to manage financial responsibility is desired.
- v. Good administrative skills along with experience of working on equivalent positions are preferable.

3. MANAGER:

Job responsibilities:

- i. To monitor implementation of FPO Formation work, Verification of activities and deliverables of CBBO as per MoU signed by NAFED with the CBBO.
- ii. To conduct regular review meetings with the CBBOs and submit regular Progress Reports to the Management using MS Office tools and MIS Platform.
- iii. To coordinate with CBBO for convergence of Govt. Schemes for setting up infrastructure for the FPO to start/scale its business.
- iv. To act as a Nodal Officer to implement the schemes and programs.
- v. Visit to FPOs and interacting with FPO Members/BoDs/Staff and CBBO functionaries to monitor quality of project implementation as and when required.
- vi. To support CBBO for market linkage of FPO produce and Inputs through NAFED FPO Facilitation centers.
- vii. Any other assignment given by MD-FIFA on time to time basis.



FIFA

FEDERATION OF INDIAN FPOs AND AGGREGATORS

(100% Owned Company of NAFED)

CIN: U93000DL2011NPL214321

Eligibility Criteria:

- i. Any Graduate from a recognized University/Institute with relevant experience.
- ii. Minimum 10 years of professional experience in Agri & allied Projects / FPO Formation and Promotion work, Fishery based FPO formation and promotion work, establishing backward and forward linkages for FPOs including Market linkages with Institutional Buyers, Retailers, Exporters etc. and Credit Linkages through Banks, NBFCs and other financial institutes.
- iii. Proficiency in English with conceptualization, proposal preparation, presentations, documentation skills.
- iv. Good communication skills with team building ability and good listening skills and soft skills are top pre-requisites.
- v. Strong ability to build ecosystems, collaborates with stakeholders, and connects people and ability to use technology to accelerate sharing of information is essential.

4. DEPUTY MANAGER:

Job responsibilities:

- i. To monitor implementation of FPO Formation work, Verification of activities and deliverables of CBBO as per MoU signed by NAFED with the CBBO.
- ii. To coordinate with the CBBO for Registration of FPOs and preparation of DPR/Business Plan for FPO to start its business after registration.
- iii. To coordinate with CBBO for convergence of Govt. Schemes for setting up infrastructure for the FPO to start/scale its business.
- iv. To act as a Nodal Officer to implement the schemes and programs.
- v. To conduct visit to FPOs and interacting with FPO Members/BoDs/Staff and CBBO functionaries to monitor quality of project implementation as and when required.
- vi. Regular interaction with CBBO/FPO to understand and catering to their issues, problems and services required by them.
- vii. To support CBBO for market linkage of FPO produce and Inputs through NAFED FPO Facilitation centers.
- viii. Any other assignment given by MD-FIFA on time to time basis.

Eligibility Criteria:

- i. Any Graduate from a recognized University/Institute with relevant experience.
- ii. Minimum 7 years of professional experience in Agri & allied Projects / FPO Formation and Promotion work, Fishery based FPO formation and promotion work, establishing backward and forward linkages for FPOs including Market linkages with Institutional Buyers, Retailers, Exporters etc. and Credit Linkages through Banks, NBFCs and other financial institutes.
- iii. Proficiency in English with conceptualization, proposal preparation, presentations, documentation skills.
- iv. Good communication skills with team building ability and good listening skills and soft skills are top pre-requisites.
- v. Strong ability to build ecosystems, collaborates with stakeholders, and connects people and ability to use technology to accelerate sharing of information is essential.



FIFA

FEDERATION OF INDIAN FPOs AND AGGREGATORS

(100% Owned Company of NAFED)

CIN: U93000DL2011NPL214321

5. ASSISTANT MANAGER:

Job Responsibilities:

- i. To implement and monitor the implementation of FPO Formation, verification of activities and deliverables of CBBO as per MoU signed by NAFED with the CBBO under different schemes.
- ii. To coordinate with the CBBO for registration of FPOs and preparation of DPR/Business Plan for FPO to start its business after registration.
- iii. To conduct regular review meetings with the CBBOs and submit regular Progress Reports to the Management using MS Office tools and MIS Platform.
- iv. To coordinate with CBBO for convergence of Govt. Schemes for setting up infrastructure for the FPO to start/scale its business.
- v. To visit FPOs and interact with FPO Members/BoDs/Staff and CBBO functionaries to monitor quality of project implementation as and when required.
- vi. Regular interaction with CBBO/FPO to understand and catering to their issues, problems and services required by them.
- vii. Any other assignment given by MD-FIFA on time to time basis.

Eligibility Criteria:

- i. Any Graduate from a recognized University/Institute with relevant experience.
- ii. Minimum 4 years of professional experience in Agri & allied Projects / FPO Formation and Promotion work/ Fishery based FPO formation and promotion work.
- iii. Good communication skills with team building ability and good listening skills and soft skills are top pre-requisites.
- iv. Strong ability to build ecosystems, collaborate with stakeholders, connecting people and ability to use technology to accelerate sharing of information is essential.
- v. Ability to prepare PowerPoint Presentation.

7. Period of Contract: The appointment is of contractual in nature initially for a period of one year. The renewal of contract period is subject to satisfactory job performance and requirement of FIFA.

8. Indicative monthly remuneration: The indicative consolidated monthly remuneration for above positions are as under:

- | | |
|-------------------------------|------------------------------|
| 1. Deputy General Manager: | Rs. 90,000/- to Rs. 95,000/- |
| 2. Assistant General Manager: | Rs. 80,000/- to Rs. 85,000/- |
| 3. Manager: | Rs. 70,000/- to Rs. 75,000/- |
| 4. Deputy Manager: | Rs. 50,000/- to Rs. 55,000/- |
| 5. Assistant Manager: | Rs. 40,000/- to Rs. 45,000/- |

However, the remuneration for deserving candidates is negotiable.



FIFA

FEDERATION OF INDIAN FPOs AND AGGREGATORS

(100% Owned Company of NAFED)

CIN: U93000DL2011NPL214321

- 9. How to apply:** Interested candidates may kindly submit their CVs on admin@fifaindia.in.
- 10. Location of the job:** For the post of DGM/AGM/M/Dy.M, the location of job preferably in New Delhi, however for the post of AM, the location will be anywhere in India as per requirement.
- 11. Last date of receipt of application:** 22.07.2024.
- 12. It is noted that above vacancies shall be filled as per requirement of FIFA.**
- 13. Any further Notice/corrigendum shall be published in FIFA India website.**
- 14. Note: Canvassing in any form will lead to automatic disqualification.**

**Sd/-
For Managing Director**